

UpGrad education Private Limited

Campus Recruitment – 2017 Batch

(Only for Unplaced Students)

About the Company	-	www.upgrad.com
Eligibility	-	<p>a) Only for unplaced students of 2017 Passing Out Batch</p> <p>b) B.Tech (ALL) / B.Sc (All) / M. Sc (All) / BCA/ MCA</p> <p>c) Xth - No % Criteria</p> <p>XIIth - No % Criteria</p> <p>Graduation - No % Criteria</p>
Package	-	4.0 LPA -4.5 LPA
Designation	-	Admission Counsellor
Location	-	Mumbai & Bangalore
Role	-	<ul style="list-style-type: none">• Interface with leads via inbound and outbound calls or the Internet for the purpose of converting leads into confirmed applications• Maintain a constant communication channel with leads through phone, email, chat and social media during the pre and post-sales processes• Maintain a detailed database of all the interactions with the leads and provide a constant feedback to the Student Experience Manager in order to optimize lead closure• To develop and maintain a positive working relationship with the students.
Responsibility	-	<ul style="list-style-type: none">• Excellent written and spoken communication skills• Strong sales bent of mind, in order to understand and effectively communicate what UpGrad is offering to its prospective students and close applications• Approachable and vibrant personality• Ability to approach any situation with patience and empathy• Passion to deliver the highest levels of customer service at all times• Must be a team player with the ability to work independently, prioritize tasks, and meet targets/deadlines• Basic proficiency in MS Office Suite (Outlook, Word, Excel) is preferable

How to Apply?

- **Apply only if you are unplaced and eligible for this Campus Drive.
Click the link given below to apply**

[CLICK HERE](#)

- **Last date to apply for this Placement drive is 20th July 2017 by 5 PM**

If we find that any student not meeting the eligibility criteria of the Company as mentioned above and eventually get placed with the company than he/she is solely responsible.

My Best Wishes

Dr. Ajay Rana

Advisor & Director